



PRESS RELEASE

Public Relations Bureau

Building I 2nd Fl, Jl. M.I Ridwan Rais No. 5, Jakarta 10110

Phone: 021-3860371/Fax: 021-3508711

www.kemendag.go.id



The DG of Foreign Trade: Exports to Qatar Now More Convenient

Jakarta, 27 September 2016 – The export market share for Indonesian products in Qatar has become more widely open. This was asserted by the Ministry of Trade's Director General of Foreign Trade, Dody Edward, in Jakarta on Tuesday (27/9).

This convenience in exporting occurred after the Qatari Government implemented an import deregulation policy on 35 products. Dody explained that the Emir of Qatar, Sheikh Tamim bin Hamad Al Thani, has ratified Cabinet Decision No. 24/2016 which exempts 35 products from provisions of Law No. 8/2002 on Business Regulating of Commercial Agents in Qatar.

"With this ratification, those 35 products can now not only be imported by companies appointed by the Qatari Government but also by any company in Qatar," explained Dody.

The Qatari Government promulgated the import deregulation policy on 7 September 2016. The goal of this policy is to create a competitive business climate. Besides that, this policy is also hoped to prevent the practice of monopoly to welcome free trade and support the contribution of the private sector in Qatar in achieving the Qatar National Vision 2030.

"With this new policy, opportunities for Indonesian exporters to expand exports to Qatar becomes bigger, considering how small Indonesia's current exports to Qatar is. The export market to this petro dollar country still needs to be optimally developed," Dody added.

Meanwhile, the Director of Trade Defense, Pradnyawati, also welcomed the Qatar's import policy deregulation. So far, Qatar has been relatively reliant on imports, particularly for food products. This can be seen from the development of Qatar's import value which continuous to increase. From 2011 to 2015, Qatar's import value from throughout the world is a total of USD 32.6 billion which is an increasing trend of 45.9%.

It is because of this that Pradnyawati emphasized the importance of the Ministry of Trade to continue to disseminate information about the new policy of the Qatari Government to Indonesian producers and exporters, and to coordinate with related Ministries/Institutions, the Indonesian Embassy in Qatar, and the Trade Attaché in Qatar, so that trade cooperation between the two countries can be increased.

"This is breath of fresh air for industries in Indonesia at a time when our exports are being hindered by the implementation of regulations and standards of other trade partner countries. This development is also an opportunity to open up new export markets that Indonesian exporters need to take advantage of," said Pradnyawati.

The following is a list of the products to which the new regulation of the Qatari Government apply:

1. Chicken and Poultry Products
2. Dairy and dairy products
3. All types of tea
4. Dried milk
5. Tomato paste
6. Packaged drinking water
7. Sugar
8. Butter
9. Yeast
10. All types of nuts
11. Detergent
12. Meat products
13. Flour products
14. Coffee and their products
15. Powdered milk
16. Carbonated beverages
17. Table salt
18. Cereals and *cornflakes*
19. Honey
20. Chocolate
21. Candy and ice cream
22. Diapers and sanitary napkins
23. Household cleaning products
24. Fish and all seafood
25. Rice
26. Canned food and frozen food
27. Food and milk for babies and children
28. Juice
29. Bread products
30. Cooking oil
31. Eggs
32. Biscuits
33. Potato chips
34. Tissue paper
35. Foils and other food ingredient containers from various materials

Indonesia's Export Performance to Qatar

Currently, Qatar has yet to become one of Indonesia's main export destination countries. This can be seen from Indonesia's trade balance with Qatar, which is always a deficit. Indonesia's export trend to Qatar in the past five years is still positive though concerning. However, Indonesia's export value to Qatar still dropped significantly in January-July 2016 by -50.25% (YoY) to USD 34 million from the export value of January-July 2015 with USD 68.4 million.

"It is hoped that with this new policy; Indonesian exports to Qatar would be able to increase," added Pradnyawati.

--end--

For further information please contact:

Luther Palimbong
Head of Public Relations Bureau
Ministry of Trade
Phone/Fax: 021-3860371/021-3508711
Email: pusathumas@kemendag.go.id

Pradnyawati
Director of Trade Defense
Directorate General of Foreign Trade
Ministry of Trade
Phone/Fax: 021-3857955/021-3863937
Email: pradnyawati@kemendag.go.id